

# Mid-Sized HVAC Business



### **Background**

A mid-sized HVAC company was experiencing difficulties managing its expanding customer base and maintaining operational efficiency.



## <u>Challenges</u>

- Inefficient Scheduling: Manual scheduling led to errors and missed appointments.
- Inconsistent Billing: Time-consuming invoicing delayed payments.
- Limited Customer Insights: Difficulty tracking customer history and preferences.



#### Solutions offered by Titan Pro Technologies

- Automated Scheduling: Implemented ServiceTitan's scheduling system for efficient job assignments.
- Streamlined Invoicing: Set up automated invoicing and payment processing with efficient HVAC billing software.
- CRM Integration: Centralized customer data for personalized service.



#### **Results**

- Increased Efficiency: Reduced scheduling errors by 80%, improving customer satisfaction.
- Improved Cash Flow: Decreased payment cycle by 30% with faster invoicing.
- Enhanced Customer Service: Personalized service boosted customer loyalty and repeat business.



#### **Conclusion**

Titan Pro Technologies' innovative solutions proved to be highly beneficial for the HVAC company, addressing its operational challenges and driving substantial improvements in efficiency, cash flow, and customer service.